Networking Workshops Info Pack - 2027

with Jeni Smith

NET KNO



Introduction

NetKno founder ***Jeni Smith*** is an international speaker, facilitator and PhD researcher specialising in networking, human connection and collaboration.

With over 20 years of experience, Jeni combines academic research with practical expertise to deliver engaging workshops for universities, businesses and organisations around the world.

Passionate about bringing people together, Jeni helps audiences build confidence, develop meaningful relationships and create opportunities through human connection.



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Training

We deliver research-informed networking workshops tailored to your audience and desired outcomes. From navigating events and conversations to mapping professional networks and developing networking strategies, our sessions cover everything in between!

Our workshops help delegates build confidence, develop practical skills and create meaningful professional relationships.

Combining academic research with over 20 years of experience, we make networking accessible, engaging and enjoyable!



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Delivery

We deliver training online, in person and through pre-recorded video resources. Every session is tailored to your organisation, audience and desired learning outcomes, ensuring delegates gain practical insights and skills they can put into action.

Regardless of format, our interactive sessions combine theoretical insights with practical activities.

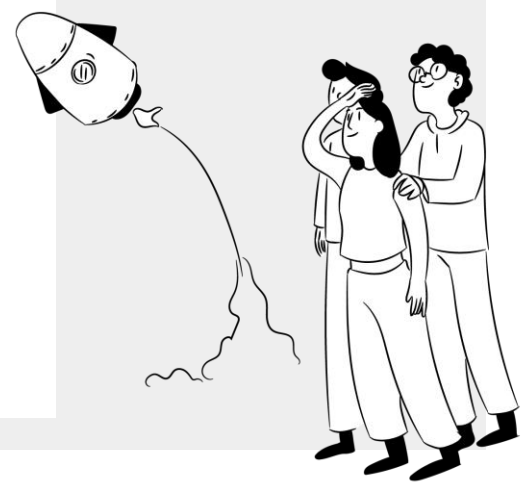
Expect high-energy, enthusiastic workshops that leave delegates feeling inspired, confident and ready to make meaningful connections!



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Who We Work With

Business & IP Centre North East
British Library
Department for International Trade
Northern Accelerator
North East England Chamber of Commerce
Newcastle City Council
creative england
HSBC
Atom bank
Newcastle University
Durham University
ual: london college of fashion
Manchester 1824 The University of Manchester
University of Sunderland
Northumbria University Newcastle
University of Liverpool
Gateshead College
Ulster University
University of Oxford
University of St Andrews
NHS Research and Development Forum



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What People Say...

"Jeni is so knowledgeable and funny"

"Jeni was a really captivating speaker and had great practical advice."

"Packed full of actionable tips and real life examples. Think we all came out of the session feeling that little bit for confident and positive."

"As always Jeni you blew us away with your energy and ability to energise the room"

"Your energy is contagious and I definitely felt more confident towards networking at the end of the session"

"How on earth you maintain that energy and enthusiasm I don't know!"

"The energy that you put into your presentation is phenomenal. The insights you shared were really amazing."

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Get in touch for an informal chat today!

NetKno.co.uk

jeni@netkno.co.uk

07825184525



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